



## Tortola, BVI

### PRICE LIST MONOHULLS AND CATAMARANS 7 NIGHTS CHARTERS

Low Season	Mid Season	High Season	Extra Season
1 Jul / 31 Oct	1 Nov / 25 Dec 11 Jan / 30 Jan 11 Apr / 30 Jun	31 Jan / 10 Apr	26 Dec / 10 Jan

Model	Base	Year	Low Season	Mid Season	High Season	Extra Season	Berths	Cabins + heads
Dufour 335 "Tana"	Tortola	2014	1.950 €	2.300 €	2.800 €	3.465 €	4	2+1
Dufour 375 "Kithira"	Tortola	2011	2.095 €	2.441 €	2.917 €	3.704 €	6	3+2
Dufour 380 "Thais"	Tortola	2015	2.095 €	2.441 €	2.917 €	3.704 €	6	3+1
Dufour 382 "Iris"	Tortola	2015	2.269 €	2.615 €	3.091 €	3.876 €	4	2+2
Dufour 382 "Gala"	Tortola	2015	2.269 €	2.615 €	3.091 €	3.876 €	6	3+2
Dufour 410 "Zoe"	Tortola	2013	2.528 €	2.831 €	3.352 €	4.095 €	6	3+2
Dufour 412 "Maia" NEW 2016	Tortola	2016	2.646 €	2.938 €	3.469 €	4.204 €	4	2+2
Dufour 450 "Lua"	Tortola	2014	3.178 €	3.577 €	3.994 €	5.000 €	8	4+2
Dufour 500 "Noa"	Tortola	2014	4.262 €	4.497 €	5.097 €	6.432 €	8	3+1bunk+2
Dufour 500 "Oceanus"	Tortola	2015	4.262 €	4.497 €	5.097 €	6.432 €	8	3+1bunk+2
Dufour 500 "Alba"	Tortola	2015	4.262 €	4.497 €	5.097 €	6.432 €	8	3+1bunk+2
Dufour 560 "Seamount"	Tortola	2015	5.151 €	6.008 €	6.427 €	7.717 €	9	4+1bunk+2
Lagoon 39 "Ishtar"	Tortola	2014	4.400 €	5.258 €	5.851 €	7.090 €	8	3+2 skip+2
Lagoon 400 S2 "Deiá"	Tortola	2014	4.451 €	5.425 €	5.965 €	7.572 €	10	4+2 skip+4
Lagoon 400 S2 "Kabuki"	Tortola	2013	4.503 €	5.523 €	6.062 €	7.670 €	10	4+2 skip+4
Lagoon 42 "Claudia" NEW 2016	Tortola	2016	6.646 €	7.339 €	7.946 €	9.084 €	10	4+2 skip+4
Lagoon 42 "Boss" NEW 2016	Tortola	2016	6.646 €	7.339 €	7.946 €	9.084 €	9	4+1 skip+4
Lagoon 440 "Twin"	Tortola	2008	6.303 €	7.103 €	7.600 €	8.834 €	9	4+1 skip+4
Lagoon 450 "Madrigal"	Tortola	2015	7.122 €	7.794 €	8.488 €	9.648 €	10	4+2 skip+4
Lagoon 450 "Ideal"	Tortola	2012	6.303 €	7.103 €	7.600 €	8.834 €	10	4+2 skip+4

Model	Base	Year	Low Season	Mid Season	High Season	Extra Season	Berths	Cabins + heads
Dufour 335 "Tana"	Tortola	2014	\$ 2.203	\$ 2.599	\$ 3.164	\$ 3.916	4	2+1
Dufour 375 "Kithira"	Tortola	2011	\$ 2.367	\$ 2.758	\$ 3.296	\$ 4.185	6	3+1
Dufour 380 "Thais"	Tortola	2015	\$ 2.367	\$ 2.758	\$ 3.296	\$ 4.185	6	3+1
Dufour 382 "Iris"	Tortola	2015	\$ 2.564	\$ 2.955	\$ 3.493	\$ 4.380	4	2+2
Dufour 382 "Gala"	Tortola	2015	\$ 2.564	\$ 2.955	\$ 3.493	\$ 4.380	6	3+2
Dufour 410 "Zoe"	Tortola	2013	\$ 2.857	\$ 3.199	\$ 3.788	\$ 4.627	6	3+2
Dufour 412 "Maia" NEW 2016	Tortola	2016	\$ 2.990	\$ 3.320	\$ 3.920	\$ 4.750	4	2+2
Dufour 450 "Lua"	Tortola	2014	\$ 3.591	\$ 4.042	\$ 4.513	\$ 5.650	8	4+2
Dufour 500 "Noa"	Tortola	2014	\$ 4.816	\$ 5.082	\$ 5.760	\$ 7.268	8	3+1bunk+2
Dufour 500 "Oceanus"	Tortola	2015	\$ 4.816	\$ 5.082	\$ 5.760	\$ 7.268	8	3+1bunk+2
Dufour 500 "Alba"	Tortola	2015	\$ 4.816	\$ 5.082	\$ 5.760	\$ 7.268	8	3+1bunk+2
Dufour 560 "Seamount"	Tortola	2015	\$ 5.821	\$ 6.789	\$ 7.263	\$ 8.720	9	4+1bunk+2
Lagoon 39 "Ishtar"	Tortola	2014	\$ 4.972	\$ 5.942	\$ 6.612	\$ 8.012	8	3+2 skip+2
Lagoon 400 S2 "Deiá"	Tortola	2014	\$ 5.030	\$ 6.130	\$ 6.740	\$ 8.556	10	4+2 skip+4
Lagoon 400 S2 "Kabuki"	Tortola	2013	\$ 5.088	\$ 6.241	\$ 6.850	\$ 8.667	10	4+2 skip+4
Lagoon 42 "Claudia" NEW 2016	Tortola	2016	\$7.510	\$8.293	\$8.979	\$ 10.265	10	4+2 skip+4
Lagoon 42 "Boss" NEW 2016	Tortola	2016	\$7.510	\$8.293	\$8.979	\$ 10.265	9	4+1 skip+4
Lagoon 440 "Twin"	Tortola	2008	\$ 7.122	\$ 8.026	\$ 8.588	\$ 9.982	9	4+1 skip+4
Lagoon 450 "Madrigal"	Tortola	2015	\$ 8.048	\$ 8.807	\$ 9.591	\$ 10.902	10	4+2 skip+4
Lagoon 450 "Ideal"	Tortola	2012	\$ 7.122	\$ 8.026	\$ 8.588	\$ 9.982	10	4+2 skip+4

\* This rates are valid until 31/10/2017

\* Exchange rate : 1 € = 1,13 \$

## **CHARTER CONDITIONS TORTOLA, BVI**

### **Payment Terms**

50% with booking confirmation

50% 90 days prior to embarking

\* Credit card payments : 3% surcharge

### **Discounts**

(total cumulative discounts maximum 15%)

5% for 2 weeks charter

10% for 3 weeks charter

5% for repeat customer

### **Embark / Disembark**

#### **Base Tortola**

Embark: Any day at 12 h in JY Harbourview Marina, East End, Tortola (BVI)

Disembark: Any day at 12 h in JY Harbourview Marina, East End, Tortola (BVI)

Sleepover possibility : please check - see extra cost.

### **Outboard motor for Dinghy**

Included in the price

### **Cleaning**

Boat cleaning, linen and towels : \$250

For extra linen and towels : \$20 per cabin

### **Obligatory Extras**

Cell phone card : \$10 (includes \$10 in calls)

BVI Taxes, Cruising Permits fee : \$2 per person and day based yachts during winter season Dec.-April  
\$0.75 per person and day during summer season May-November

BVI National Parks fees : for 4 passengers \$25 per week  
for 6 passengers \$35 per week  
for 8 passengers \$45 per week  
for 10 passengers \$55 per week  
for 12 passengers \$65 per week

VISAR contribution : \$10 per charter

Payments with credit card : 3% surcharge

### **Optional Extras**

Skipper : \$200 per day + food and drinks

Cook : \$200 per day + food and drinks

Hostess : \$190 per day + food and drinks

Stand Up Paddleboard (inflatable) : \$150 per week

Kayak : \$150 per week

Sleepover the night BEFORE the charter : \$40 per person (minimum \$120)

Taxi to be picked up from airport to our Marina : \$8 per person (please let us know if required)

### **Deposit**

\$1.695 monohulls up to 12 m

\$2.034 monohulls up to 13 m

\$2.260 monohulls up to 15 m

\$2.825/\$3.390 monohulls 15 or +15 m

\$2.825 catamarans up to 13 m

\$3.390/\$3.955 catamarans up to 15 m

### **Deposit reduction insurance**

Paying a non-refundable insurance of \$350, the deposits are reduced as following :

\$3.955 deposits are reduced to \$2.250

\$3.390 deposits are reduced to \$2,050

\$2.825 deposits are reduced to \$1.675

\$2.260 deposits are reduced to \$1.100

\$2.034 deposits are reduced to \$870

\$1.695 deposits are reduced to \$525

### **Prices include**

comprehensive insurance with deductible, mooring with electricity and water in base port, butane gas, equipment as per boat description and inventory, sheets, blankets, pillows and towels

### **Prices do not include**

Fuel, moorings in other ports and provisioning.

### **Cancellations**

We have cancellation insurance, please check with us!

In the event of cancellation over 90 days before embarking, 50% of total amount paid will be reimbursed

In the event of cancellation less than 90 days before embarking, the total amount paid will not be reimbursed

\* This conditions are valid until 31/10/2017